SAMPLE TESTS

TOEIC®
SPEAKING & WRITING TESTS

COMPUTER-DELIVERED TESTING
For questions on the TOEIC® tests, contact your local ETS Preferred Vendor or ETS directly at:

TOEIC@ets.org
Phone: +1-609-771-7170

For updated information on the TOEIC tests, please check the TOEIC website at:

www.ets.org/toeic
The *TOEIC*® test sets the standard for workplace English-language proficiency worldwide.
The TOEIC® (*Test of English for International Communication™*) test—the preferred English-language assessment tool for organizations worldwide.

At ETS, we know the importance of developing strong communication skills to remain competitive in today's global economy. The TOEIC® Speaking and Writing tests provide an authentic measure of English-language proficiency that can help you find out who has the language skills to succeed.

The information in this brochure is designed to give you an overview of the types of questions test takers encounter on the actual TOEIC Speaking and Writing tests. Simply follow the instructions in the brochure to guide you through the test experience.

In addition to the TOEIC tests' sample questions, we have included information on the following topics to provide you with a comprehensive overview of the TOEIC testing experience:

- The TOEIC test overview
- ETS's Online Scoring Network
- The ETS rating process

At ETS, our sole mission is to advance learning.

Educational Testing Service (ETS) is a nonprofit institution with the mission to advance quality and equity in education by providing fair and valid assessments. In serving individuals, educational institutions, and government agencies around the world, we customize solutions to meet the need for teacher professional development products and services, classroom and end-of-course assessments, and research-based teaching and learning tools. Founded in 1947, ETS develops, administers, and scores more than 24 million tests annually in more than 180 countries, at over 9,000 locations around the world.

You're in good company with the TOEIC test.

For more than 25 years, organizations worldwide have relied on the TOEIC test to evaluate English proficiency based on a test taker's listening and reading skills. Corporations and government agencies rely on the TOEIC test as an objective way to measure English proficiency for recruiting and promoting employees. Colleges, universities, and English-language programs use the TOEIC test to assess their incoming students' English-language skill levels and to gauge their progress.

With more than 5 million test takers per year, the TOEIC test is the global standard for workplace English-language proficiency. We are confident that the TOEIC test will continue to contribute to the advancement of English-communication skills. Now more than ever, you can rely on TOEIC test scores to guide your most important decisions, which can help set your organization apart from the others.
The TOEIC Speaking and Writing Tests

The TOEIC Speaking and Writing tests include tasks that people might perform in work-related situations or in familiar daily activities that are common across cultures. The tests assess English-language speaking and writing proficiency and do not require test takers to have specialized knowledge of business.

The Speaking test responses are digitally recorded and sent to ETS's Online Scoring Network (OSN) where they are scored by certified ETS raters. The Speaking test includes six different task types. The first four task types (Questions 1–9) are rated on a scale of 0 to 3 and the last two task types (Questions 10–11) are rated on a scale of 0 to 5. The sum of all ratings is converted to a scaled score of 0 to 200.

The Writing test responses are also sent to ETS's Online Scoring Network and scored by certified ETS raters. The Writing test includes three different task types. The first task type (Questions 1–5) is rated on a scale of 0 to 3, the second task type (Questions 6–7) is rated on a scale of 0 to 4, and the last task type (Question 8) is rated on a scale of 0 to 5. The sum of all ratings is converted to a scaled score of 0 to 200.

Online Scoring Network (OSN) and the ETS Rating Process

The TOEIC Speaking and Writing test-rating process takes place on the ETS Online Scoring Network (OSN). OSN is a secure Internet system that provides a platform for the display of test-taker responses, support materials for raters, and tools for monitoring the accuracy of raters.
TOEIC Speaking and Writing Tests

Speaking

Sample Test

Speaking Test Directions

This is the TOEIC Speaking test. This test includes 11 questions that measure different aspects of your speaking ability. The test lasts approximately 20 minutes.

<table>
<thead>
<tr>
<th>Question</th>
<th>Task</th>
<th>Evaluation Criteria</th>
</tr>
</thead>
</table>
| 1–2      | Read a text aloud | • pronunciation  
            • intonation and stress |
| 3        | Describe a picture | all of the above, plus  
             • grammar  
             • vocabulary  
             • cohesion |
| 4–6      | Respond to questions | all of the above, plus  
                         • relevance of content  
                         • completeness of content |
| 7–9      | Respond to questions using information provided | all of the above |
| 10       | Propose a solution | all of the above |
| 11       | Express an opinion | all of the above |

For each type of question, you will be given specific directions, including the time allowed for preparation and speaking.

It is to your advantage to say as much as you can in the time allowed. It is also important that you speak clearly and that you answer each question according to the directions.
Questions 1–2: Read a text aloud

Directions: In this part of the test, you will read aloud the text on the screen. You will have 45 seconds to prepare. Then you will have 45 seconds to read the text aloud.

If you’re shopping, sightseeing and running around every minute, your vacation can seem like hard work. To avoid vacation stress, come to the Blue Valley Inn on beautiful Lake Mead. While staying at our inn, you’ll breathe clean country air as you view spectacular sights. With its spacious rooms, swimming pool and many outdoor activities, the inn is the perfect place for a vacation you won’t forget. The Blue Valley Inn prides itself on the personal attention it provides to every guest. The Blue Valley motto has always been “A happy guest is our greatest treasure.”

Question 3: Describe a picture

Directions: In this part of the test, you will describe the picture on your screen in as much detail as you can. You will have 30 seconds to prepare your response. Then you will have 45 seconds to speak about the picture.
Questions 4–6: Respond to questions

Directions: In this part of the test, you will answer three questions. For each question, begin responding immediately after you hear a beep. No preparation time is provided. You will have 15 seconds to respond to Questions 4 and 5, and 30 seconds to respond to Question 6.

Example 1:

(Narrator): Imagine that a Canadian marketing firm is doing research in your country. You have agreed to participate in a telephone interview about television viewing.

Question 4: How often do you watch television?

Question 5: What kinds of programs do you usually watch?

Question 6: Describe your favorite television program.

Example 2:

(Narrator): Imagine that a friend will be moving to your neighborhood. You are having a telephone conversation about where you live.

Question 4: How many grocery stores are in your neighborhood, and can you walk to them?

Question 5: What’s the best time of day to go to the grocery store, and why?

Question 6: Do you usually buy all your groceries from the same store? Why or why not?
Questions 7–9: Respond to questions using information provided

Directions: In this part of the test, you will answer three questions based on the information provided. You will have 30 seconds to read the information before the questions begin. For each question, begin responding immediately after you hear a beep. No additional preparation time is provided. You will have 15 seconds to respond to Questions 7 and 8, and 30 seconds to respond to Question 9.

(Narrator): Hello, I’m calling about a conference on May 27 I saw advertised in the newspaper. It’s about starting your own business. I was hoping you could give me some information.

<table>
<thead>
<tr>
<th>Date:</th>
<th>May 27</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Bristol Office Building</td>
</tr>
<tr>
<td>Seminars:</td>
<td>9:00 A.M. Financing Your Business, Room 210—Martha Ross, Certified Public Accountant</td>
</tr>
<tr>
<td></td>
<td>11:00 A.M. How to Promote Your Own Business, Room 312—Howard Brown, Brown Publishers</td>
</tr>
<tr>
<td></td>
<td>OR</td>
</tr>
<tr>
<td></td>
<td>11:00 A.M. Planning for Profit, Room 318—John Phillips, Phillips Associates</td>
</tr>
<tr>
<td></td>
<td>1:00 P.M. Lunch*</td>
</tr>
<tr>
<td></td>
<td>2:00 P.M. Sales Techniques Workshop, Room 246—Helen King, West Side Consultants</td>
</tr>
<tr>
<td></td>
<td>4:00 P.M. General Discussion</td>
</tr>
<tr>
<td>Registration Fee:</td>
<td>Individuals, $95.00</td>
</tr>
<tr>
<td></td>
<td>Members of the Business Information Center, $75.00</td>
</tr>
<tr>
<td></td>
<td>*Not included in registration fee.</td>
</tr>
</tbody>
</table>

Question 7: Could you tell me what time the conference starts and how long it will last?

Question 8: How much does conference attendance cost?

Question 9: I may not be available for the full day. Could you give me information about the activities in the morning, before lunchtime?
Example 1:

**Directions:** In this part of the test, you will be presented with a problem and asked to propose a solution. You will have 30 seconds to prepare. Then you will have 60 seconds to speak.

**Respond as if you work at the bank.**

In your response, be sure to

- show that you recognize the problem, and
- propose a way of dealing with the problem.

**You will hear:** Hi, this is Marsha Syms. Um, I’m calling about my bank card. I went to the bank machine early this morning, you know — the ATM (upspeak) ... because the bank was closed so only the machine was open. Anyway, I put my card in the machine and got my money out...but then my card didn’t come out of the machine. I got my receipt and my money but then my bank card just didn’t come out. And I’m leaving for my vacation tonight so I’m really going to need it....I had to get to work early this morning, and couldn’t wait around for the bank to open....Could you call me here at work, and let me know how to get my bank card back? I’m really busy today, and really need you to call me soon. I can’t go on vacation without my bank card. This is Marsha Syms at 555-1234. Thanks.
Example 2:

Directions: In this part of the test, you will be presented with a problem and asked to propose a solution. You will have 30 seconds to prepare. Then you will have 60 seconds to speak.

Respond as if you work with Melanie in the event-planning department at the hotel.

In your response, be sure to

- show that you recognize the problem, and
- propose a way of dealing with the problem.

You will hear: (Woman) Before we end our event-planning meeting, let’s discuss a problem with an upcoming reservation at our hotel. I just talked to Ms. Ortega to confirm her reservation for the Lake Room for a family reunion on June first. It seems like we have double booked the Lake Room for that day.

(Man) That’s right, Melanie. The Stevens Company reserved that room for an awards ceremony on the same night. And even though we have other rooms available, none of them are big enough for either group.

(Woman) We need to fix this problem of the Lake Room being double booked, but our meeting time is over. I’d like everyone to call me later with a detailed plan for how we should solve this problem.
**Question 11: Express an opinion**

**Directions:** In this part of the test, you will give your opinion about a specific topic. Be sure to say as much as you can in the time allowed. You will have 15 seconds to prepare. Then you will have 60 seconds to speak.

**Question:**
(Narrator): Some people prefer to take a job that does not pay well but does provide a lot of time off from work. What is your opinion about taking a job with a low salary that has a lot of vacation time? Give reasons for your opinion.
Writing Test Directions

This is the TOEIC Writing test. This test includes eight questions that measure different aspects of your writing ability. The test lasts approximately one hour.

<table>
<thead>
<tr>
<th>Question</th>
<th>Task</th>
<th>Evaluation Criteria</th>
</tr>
</thead>
</table>
| 1–5      | Write a sentence based on a picture | • grammar  
          |                                   | • relevance of the sentences to the pictures            |
| 6–7      | Respond to a written request      | • quality and variety of your sentences  
          |                                   | • vocabulary  
          |                                   | • organization                                   |
| 8        | Write an opinion essay            | • whether your opinion is supported with reasons and/or examples  
          |                                   | • grammar  
          |                                   | • vocabulary  
          |                                   | • organization                                   |

For each type of question, you will be given specific directions, including the time allowed for writing.
Questions 1–5: Write a sentence based on a picture

Directions: In this part of the test, you will write ONE sentence that is based on a picture. With each picture, you will be given TWO words or phrases that you must use in your sentence. You can change the forms of the words and you can use the words in any order.

Your sentence will be scored on

- the appropriate use of grammar, and
- the relevance of the sentence to the picture.

In this part, you can move to the next question by clicking on Next. If you want to return to a previous question, click on Back.

You will have eight minutes to complete this part of the test.

airport terminal, so
Questions 6-7: Respond to a written request

Directions: In this part of the test, you will show how well you can write a response to an e-mail.

Your response will be scored on

- the quality and variety of your sentences,
- vocabulary, and
- organization.

You will have 10 minutes to read and answer each e-mail.

Directions: Read the e-mail.

From: Dale City Welcome Committee
To: New Dale City Resident
Subject: Welcome to your new home!
Sent: July 23, 4:32 P.M.

Welcome! We would like to be the first to welcome you to Dale City. We know that there are many things to do when you move, from finding your way around town to setting up your utilities. Please contact us if you need any help at all.

Directions: Respond to the e-mail. Respond as if you have recently moved to a new city. In your e-mail to the committee, make at least TWO requests for information.

(Type your response here.)
Question 8: Write an opinion essay

Directions: In this part of the test, you will write an essay in response to a question that asks you to state, explain, and support your opinion on an issue. Typically, an effective essay will contain a minimum of 300 words.

Your response will be scored on

- whether your opinion is supported with reasons and/or examples,
- grammar,
- vocabulary, and
- organization.

You will have 30 minutes to plan, write, and revise your essay.

Directions: Read the question below. You have 30 minutes to plan, write, and revise your essay. Typically, an effective response will contain a minimum of 300 words.

There are many ways to find a job: newspaper advertisements, Internet job search websites, and personal recommendations. What do you think is the best way to find a job? Give reasons or examples to support your opinion.
For 40 years as an industry leader, the TOEIC® program has set the global standard for assessing English-language communication skills needed in the workplace. With about seven million tests administered every year, the TOEIC tests are the most widely used around the world, with 14,000+ organizations across more than 160 countries trusting TOEIC scores to inform the decisions that matter.

At nonprofit ETS, our mission is to help advance quality and equity in education by providing fair and valid assessments, research and related services. Our products and services measure knowledge and skills, promote learning and performance, and support education and professional development for all people worldwide.